

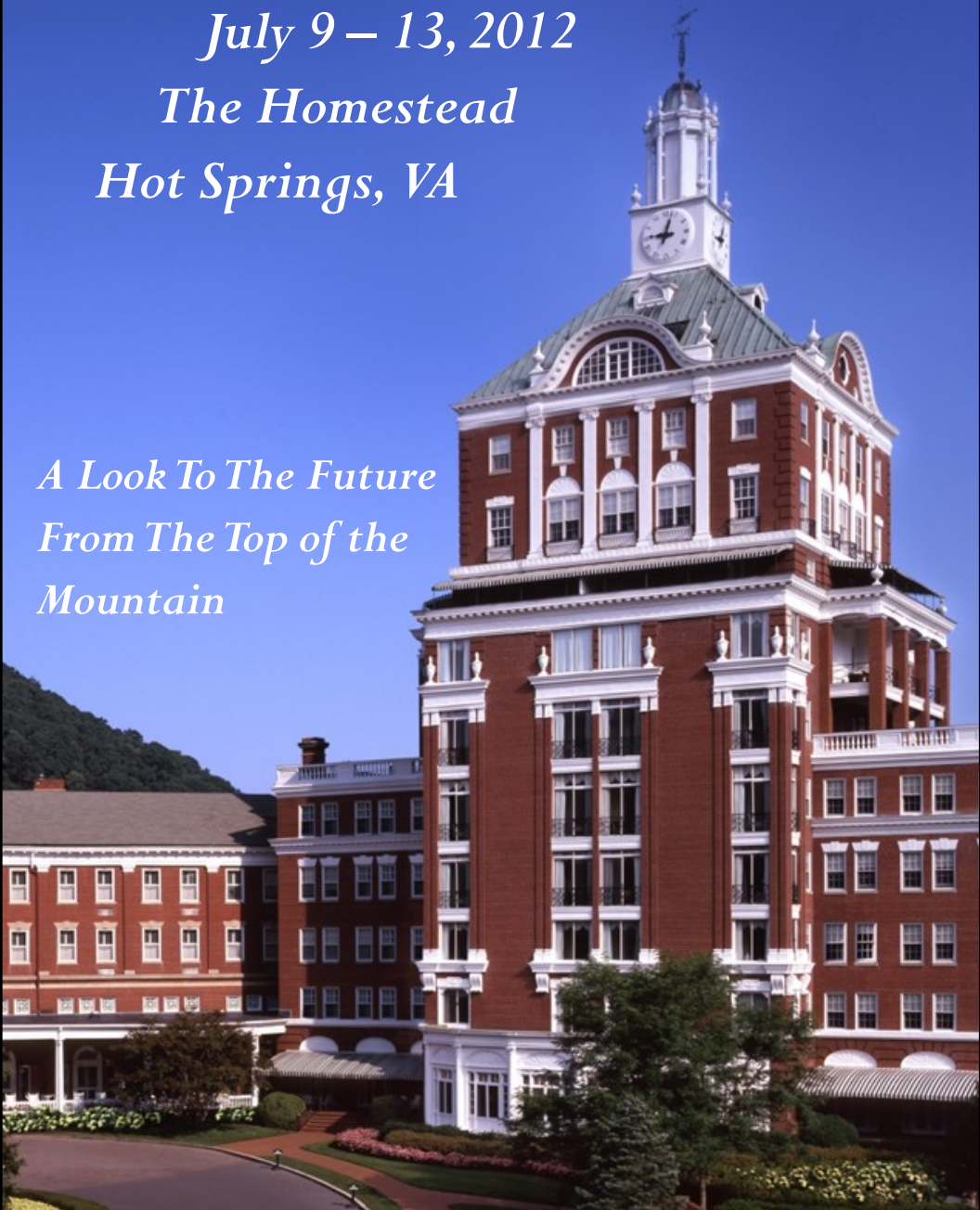
# 64th Annual SAWCA Convention

July 9 – 13, 2012

The Homestead

Hot Springs, VA

*A Look To The Future  
From The Top of the  
Mountain*



Proudly  
Sponsored  
By





***A Look To The Future  
From The Top Of The  
Mountain...  
Predicting Around The  
Bend.***

*From a Virginia Jewel, the historic Homestead, SAWCA's 64th Annual Convention will look into the future and help you be ready for what's around the bend.*

*This Summer Come Home ... To The Homestead*

# ***Exhibitor Expo***

## ***2012***

### ***Our Attendees Are:***

- ▶ *Chief Regulators & Legislators*
- ▶ *Third Party Administrators*
- ▶ *Self-Insured Group Funds*
- ▶ *IT & EDI Professionals*
- ▶ *Medicare Compliance Firms*
- ▶ *Defense & Plaintiff Attorneys*
- ▶ *Case Managers & Claims Adjusters*
- ▶ *Pharmacy Management Companies*
- ▶ *Insurance Executives*
- ▶ *Self-Insured & Insured Employers*
- ▶ *State Guaranty Associations*
- ▶ *Investigation Professionals*
- ▶ *Administrative Law Judges*
- ▶ *Health & Safety Professionals*
- ▶ *Occupational Health Nurses*

***Many Events  
Held In  
Exhibit Hall  
Secure Your  
Booth Today!***



# 63rd Annual SAWCA Convention

## Exhibitor Registration Form

The Homestead Hot Springs, VA July 9-13, 2012

*Space Is Limited / Reserve Your Booth Today*

Booth Fee: \$1,200 / Payment Due With Registration Form / Checks Payable To: SAWCA

Mail Payment & Form To: PO Box 910373, Lexington KY 40591 or Fax 859-219-0170

Online Credit Card Payment Available at: <http://store.sawca.com>

Booth Setup: Tue July 10, 2012 8 AM-5 PM / Tear-down: Fri July 13, 2012 11AM

Exhibit Hrs: Tue: 6-6:45 PM / Wed: 7:30AM - 5PM / Thurs 7:30AM - 5PM / Fri 8 -11 AM

For additional information call (859) 219-0194 or email: [gary.davis@sawca.com](mailto:gary.davis@sawca.com)

**REGISTRATION FEE OF \$1,200 INCLUDES:** Booth min. 8' back drape /3' side drape, 6' skirted table & 2 chairs, 1 convention registration, admission to all social events, pre & post general session recognition, website listing, admission to general sessions / committee meetings.

Company Name: \_\_\_\_\_

**1st Exhibitor Registration (Included In Booth):** Name: \_\_\_\_\_

Title: \_\_\_\_\_ Email Address: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ ST: \_\_\_\_\_ Zip: \_\_\_\_\_ Phone: (\_\_\_\_\_) \_\_\_\_\_

**2nd Exhibitor Registration Fee - \$500** Name: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ City \_\_\_\_\_ St. \_\_\_\_\_ Zip \_\_\_\_\_

**3rd Exhibitor Registration Fee - \$500** Name: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ City \_\_\_\_\_ St. \_\_\_\_\_ Zip \_\_\_\_\_

**Four or More Exhibitor Registration Fee - \$400** Name: \_\_\_\_\_

Title: \_\_\_\_\_ Email: \_\_\_\_\_

Address: \_\_\_\_\_ City \_\_\_\_\_ St. \_\_\_\_\_ Zip \_\_\_\_\_

Exhibitor Insurance/Hold Harmless Clause: Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend, save and hold harmless the Southern Association of Workers' Compensation Administrators (SAWCA), its officers, members, employees and agents, BG Consulting LLC and its employees and agents, and The Homestead against all claims, losses and damages to persons or property, governmental charges or fines and attorney fees arising out of or caused by exhibitors' installation, removal, maintenance, occupancy or use of the exhibition premises or part thereof, excluding any such liability caused by the sole negligence or concurrent comparative negligence of The Homestead and its employees and agents, BG Consulting LLC and its employees and agents, and SAWCA, its officers, members, employees and agents.

In addition, exhibitor acknowledges that The Homestead, BG Consulting LLC & SAWCA do not maintain insurance covering exhibitor's property or potential liabilities and that it is the sole responsibility of the exhibitor to obtain business interruption insurance, property damage insurance and liability insurance covering such losses by exhibitor. Exhibitor shall obtain and keep in force during the term of the installation and use of the exhibit premises, policies of comprehensive general liability insurance and contractual liability insurance insuring and specifically referring to contractual liability set forth in the foregoing paragraphs hereof, in an amount not less than \$1,000,000 combined single limit for personal injury and property damage. The Homestead, BG Consulting LLC & SAWCA shall be included in policies as additionally named insureds for this convention only.

# program at a glance

## Monday July 9, 2012

Registration	12:00 pm - 5:00 pm	Front Lobby
Executive Committee Meeting	2:00 pm - 5:00 pm	Dominion
Executive Committee Dinner	7:00 pm- 9:00 pm	Empire

*Sponsored By: NCCI*

## Tuesday July 10, 2012

Registration	8:00 am - 5:00 pm	Garden Room
Exhibit Setup	8:00 am - 5:00 pm	Regency West
Commissioner's Lunch	12:00 pm - 1:45 pm	TBA
Regulators Roundtable (Open To All)	2:00 pm - 5:00 pm	Stratford
New Member Reception	6:00 pm - 6:45 pm	Regency West
President's Reception	6:30 pm - 8:00 pm	Crystal

## Wednesday July 11, 2012

Continental Breakfast	7:30 am - 9:00 am	Regency West
Exhibit Hall	7:30 am - 5:00 pm	Regency West
Registration	8:00 am - 5:00 pm	Garden Room
Welcome & Opening Ceremony	8:30 am - 8:45 am	Regency East

*Honorable Dwight T. Lovan, Commissioner of the Kentucky DWC & SAWCA President*

<u>General Session 1:</u>	8:45 am -10:00 am	Regency East
<u>Keynote Speaker:</u>		

Committee Announcements	10:00 am - 10:15 am	
Morning Break	10:15 am - 10:30 am	Regency West

*Sponsored By: Concentra, Inc.*

<u>General Session 2 :</u>	10:30 am - 12:15 pm	Regency East
<u>Guest Speaker:</u>	Honorable Karen Michael / Richmond, VA (invited)	

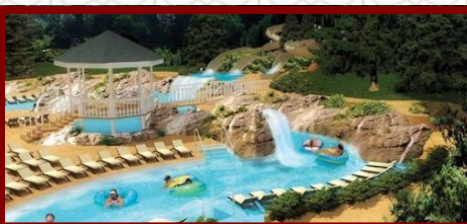
*Join Karen Michael, for an interactive presentation on the impact of Social Networking in the Workers' Compensation Environment... where "legal" & "practical" meet.*

<u>Guest Speaker:</u>	Larry White (Louisiana WCC) "Apps For Dummies"
	<i>Bring your smart phones, iPads, and other tech gadgets and learn how to do more than play "Angry Birds"...Discover Useful Apps...Paper Handouts Available!</i>

<u>Convention Lunch For All Attendees</u>	12:15 pm - 1:30 pm	Regency West
	<i>Sponsored By: SUNZ Insurance Company</i>	

<u>Committee Meetings</u>	1:30 pm - 3:30 pm	
<i>Self-Insurance / Insurance - Piedmont</i>	<i>Adjudication - Blue Ridge</i>	

<u>Afternoon Break</u>	2:15 pm	Regency West
	<i>Sponsored By: Trean Corp.</i>	





### Thursday July 12, 2012

Continental Breakfast	7:30 am - 9:00 am	Regency West
Exhibit Hall	7:30 am - 5:00 pm	Regency West
Registration	8:00 am - 5:00 pm	Garden Room
Welcome & Announcements	8:30 am - 8:45 am	Regency East
<b>General Session 3:</b>	<b>8:30 am - 8:45 am</b>	<b>Regency East</b>
Welcome & General Announcements		
Special Surprise Guest Speaker	8:45 am - 10:00 am	
Mid Morning Break	10:15 am - 10:30 am	Regency West
<i>Sponsored By: Concentra, Inc.</i>		
<b>General Session 4:</b>	<b>10:30 am - Noon</b>	<b>Regency East</b>
<b>Special Guest Panel:</b>	<b>"Doc's Drugs &amp; Dollars"</b>	
<i>Bring Your Questions &amp; Your Answers...Your Stories &amp; Your Worries...and share them with our distinguished panelists including...Dr. Kathryn Mueller (Colorado), Greg Gilbert (Concentra), Kevin Tribout (PMSI), plus NCCI and State Regulators.</i>		

### Lunch On Your Own

Committee Meetings	1:30 - 3:30 pm	
<i>Administration &amp; Procedures &amp; Claims Administration - Blue Ridge Medical Rehab - Piedmont Room</i>		
Afternoon Break	2:15 pm	Regency West
<i>Sponsored By: Trean Corp.</i>		

**"A Homestead Evening" - Networking Dinner 7pm-11 pm Casino Law**

### Friday July 13, 2012

Exhibits	7:30 am - 11:00 am	Regency West
Friday "Farewell" Breakfast	7:30 am - 9:00 am	Regency West
<i>Sponsored By: ISO</i>		
<b>General Session 5:</b>	<b>9:00 am-11:00 am</b>	<b>Regency East</b>
Committee Reports & Announcements		
ISO's "iPad" Drawing		
Exhibitors & SAWCA Give-A-Ways		
SAWCA All Committee Conference Preview...November in New Orleans!		

# 64th Annual Convention Sponsors Include

**Annual Convention  
Presenting Sponsor**



Proceed with Safety™

**Executive Committee  
Reception & Dinner**



**President's Reception**



**Marathon  
Petroleum Company LP**



Kentucky Association of Counties

**Morning Breaks**



**Afternoon**



**Breaks**

**Friday  
Farewell  
Breakfast**



**Looking For Maximum Exposure**

**Exclusive Events ...**

**Company Recognition ...**

**True & Lasting Value ...**

**Reserve Your Event Sponsorship**

# Sponsor SAWCA

## 2012

**Call Today To  
Sponsor These Events!**

### "The Homestead" - Networking Dinner - Call For Pricing

- Inclusion in all marketing material
- Event Signage, Recognition, Exhibit Booth and More
- 4 Invitations to The Executive Committee Reception & Dinner
- 4 Convention Registrations & 4 Companion Registrations

### Flash Drives - \$5,000

- 1G Flash Drive To All Attendees-Convention / Sponsor Info & Logo
- Exhibit Booth / Inclusion in all marketing material
- 2 Invitations to The Executive Committee Reception & Dinner
- 2 Convention Registrations & 2 Spouse/Companion Registrations

### Continental Breakfast - \$3,500

- Inclusion in all marketing material
- Event Signage, Recognition & More
- 2 Invitations to The Executive Committee Reception & Dinner
- 1 Convention Registration & 1 Spouse/Companion Registration

### Welcome Gift - \$2,500

- Attendees Receive A "Delicious" Welcome In Your Name
- Inclusion in all marketing material
- Event Signage, Recognition & More
- 1 Invitation to The Executive Committee Reception & Dinner
- 1 Convention Registration & 1 Spouse/Companion Registration

## **"SAWCA Supporters" Showcase Their Company With Sponsorships of Silver / Gold / & Platinum**

**Silver...\$250 ...Gen. Session PPT, Company Name & Description in Program**

**Gold...\$500 ... "Silver" plus Invitation to Executive Committee Dinner**

**Platinum...\$1,000... "Gold" plus 1 Convention Registration**

**Industry Showcases Provide An Exclusive Opportunity To Demonstrate  
Your Product/Service. Thursday Noon or 5PM... Reserve Your Time Now!  
For Information Contact Gary Davis @ 859-219-0194 or gary.davis@sawca.com**



# 64th Annual SAWCA Convention

## The Historic Homestead

The Annual Convention Represents An Opportunity For State Regulators From 19 Jurisdictions Across The South & Industry Professionals Across The Nation To Discuss The Hottest Issues Facing Workers' Compensation.

**Make Reservations To Attend Today!**

Member Registration: \$650 / Non-Member Registration: \$800

Multi-Member Discounts: 2nd & 3rd Attendees \$500 / 4 or More \$400

Spouse/Companion Registration: \$100 / Hotel Accommodations: \$198

For Room Reservations Call The Homestead at 800-838-1766 prior to 6/8/2012

For More Information Visit [www.sawca.com](http://www.sawca.com) / call Gary Davis (859) 219-0194

### **Attendee & Spouse / Companion Registration**

**Complete & return this form for Each Attendee.** Make checks payable to SAWCA and mail to: SAWCA, PO Box 910373, Lexington, KY 40591 / Fax: 859-219-0170 / Online at: [www.sawca.com](http://www.sawca.com).

Convention Attendee: \_\_\_\_\_

(Print or Type Your Name As You Wish It To Appear On Your Name Tag)

Business / Company Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Spouse / Companion Registration: \_\_\_\_\_

(Print or Type Your Name As You Wish It To Appear On Your Name Tag)

Summary: Attendee Convention Registration \$650/ \$800 \_\_\_\_\_

Multi-Member Discounted Registration \$500/\$400 \_\_\_\_\_

Companion Registration \$100 \_\_\_\_\_

Total Registration Fees... \_\_\_\_\_