

# 2010 SAWCA

## All Committee Conference

*Southern Association  
of Workers' Compensation Administrators*

*The Greenbrier  
White Sulphur Springs  
West Virginia  
November 8-11, 2010*



*Proudly  
Sponsored  
By*



# 2010 All Committee Conference

## Monday November 8

Executive Committee Meeting 2pm -5pm  
Executive Committee Reception & Dinner 7pm -9pm

## Tuesday November 9

**General Session:** 9am - Noon

*Opening & West Virginia Welcome: Karl Aumann (MD) & WV Commissioner Jane Cline  
"Privatization" of WV's WC System -Commissioner Cline, Bill Kenny & Mary Jane Pickens  
Risk Management in the Coal Industry - Larry Clevinger of Wells Fargo & Expert Panel*

**Committee Meetings:** 2pm - 5pm

### **Medical Rehabilitation**

*Medical Treatment Guidelines - The Louisiana Experience / Are There Medical Guideline Alternatives Available / "The Rise & Fall of the Average Wholesale Cost...What Now?"*

### **Administration & Procedures**

*Georgia's Chief ALJ, Judge Melodie Belcher, Invites Lisa Fontenot, Revenue Cycle Solutions, to take the committee on a "Medical Road-trip," stopping at all of the famous "landmarks!"*

**President's Reception** 6pm - 8pm

## Wednesday November 10

**Committee Meetings:** 9am - Noon

### **Self Insurance & Insurance**

*Committee Chair Preston Williams (MS), aka Self-Insurance "Myth Buster," presents the truth about Self-Insurance ... "Where are We? (Really) and Where are We Going?"*

### **Claims Administration**

*Thomas Thornton (Carr Allison) discusses MMSEA, the MARC coalition, and HR4796. Is this the beginning of Medicare Secondary Payer reform? Come find out!*

**Convention Lunch** Noon

**Committee Meetings:** 2pm - 5pm

### **Management Information Systems**

*Linda Presutti (NCCI) will lead a discussion on the "Proof of Coverage" system followed by a presentation/discussion on E-Filing... "What To Do...What Not To Do...And Why"*

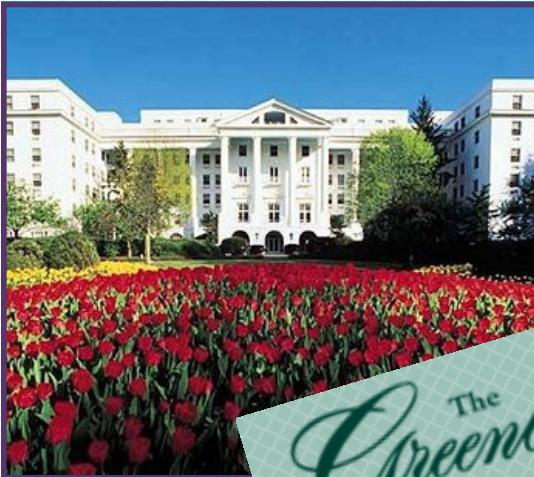
### **Adjudicator's Roundtable**

*Join MS Judge Deneise Lott & Adjudicators/Administrators from across the nation for in-depth discussions of the hottest medical-related issues facing judicial systems in Workers' Comp.*

**Coffee Cordials & Confections** 8:30pm - 10pm

## Thursday November 11

**General Session - Special Guest Speaker** 8am- 11am  
**Committee Reports**



## ***2010 SAWCA Sponsors!***

*Ex. Committee Reception & Dinner ...NCCI  
President's Reception...HCL America &  
The Greenbrier*

*Conference Luncheon...SUNZ Insurance Co.  
AM Refreshment Breaks... Concentra, Inc  
PM Refreshment Breaks...Treon Corp*

*Coffee, Cordials, Confections...Central Bank & Trust / Raymond James*

*Breakfast Sponsors Include: Tue: Wells Fargo Disability Management  
Wed: CapTech Ventures  
Thurs: M. Joseph Medical*



*For Additional Information Contact Gary Davis at  
859-219-0194 or email [gary.davis@sawca.com](mailto:gary.davis@sawca.com) or  
visit [www.sawca.com](http://www.sawca.com)*

# *ACC General Session Features West Virginia & The Coal Industry*



*West Virginia Insurance  
Commissioner, Jane L. Cline Joins  
R. Karl Aumann, Chairman of the  
Maryland Workers' Compensation  
Commission & SAWCA President to  
Welcome Attendees to The 2010 All*



*Committee Conference at The Greenbrier in West Virginia*

*As Keynote Speaker, Commissioner Cline will discuss Federal  
Healthcare Reform and share the unique challenges of regulating the  
insurance market, administering the transition of the state's workers'  
compensation system from a monopolistic system to a competitive  
private system, and preparing the West Virginia marketplace for the  
participation of private carriers.*



## *Managing Risk in the Coal Industry*

*Join Larry Clevinger of Wells Fargo  
Insurance Services & a Panel of  
Industry Experts as They Share the  
Special Issues Faced by Risk  
Managers & Claims Professionals  
Working With Coal Companies*

### *Panel Members Include:*

*Richard Douthat  
James River Coal Company  
Thomas "Tick" Lewis  
Cumberland Resources Corporation  
Genevieve Stanley  
American Mining Insurance Company*



# *Committees Take Center Stage With Roundtable Discussions, Industry / Regulator Panels, & Nationally Recognized Presenters*

*Tuesday Afternoon: 2-5pm*

## *Medical Rehabilitation*

*Committee Chairs Lucretia Johnson (KY) and Betty Reid (Rehabilitation Advisors - FL) invite you to an in-depth discussion of Medical Treatment Guidelines including up close & personal knowledge from Chris Broadwater, Director / Office of Workers' Compensation Louisiana Workforce Commission regarding "The Louisiana Experience" and a look at medical guideline alternatives presented by Ken Eichler, Reed Group. Also, Kevin Tribout with PMSI will discuss "The Rise & Fall of the Average Wholesale Cost of Prescription Medications... What Now?" Bring your questions...your issues & problems ... & if you have them...your answers. Be Ready to Share!*

---

## *Administration & Procedures*

### *To Focus On Current Medical Issues*

*Judge Melodie Belcher (GA) invites Lisa Fontenot from Revenue Cycle Solutions to provide an update on a Medical E -Billing pilot program. The program also features medical fee schedule issues and standardized regulations for authorization for treatment along with an opportunity to ask your most pressing question. Be sure to be on hand when medical issues become topic #1!*

**Wednesday Morning: 9am - Noon**

## **Claims Administration**

Join Co-Chairs Kathy Oliver & Tom Glasson as they welcome Thomas Thornton from Carr Allison to discuss the future of MSAs.

*The Medicare Secondary Payer Act and Section 111 of the Medicare, Medicaid & SCHIP Extension Act -- what will be the impact on workers' compensation and our associated cost? This session will update the attendees regarding the requirements being placed upon the business and insurance industries by these federal regulations and the need for compliance, the day-to-day impact on claims handling, and the associated potential cost to entities who are currently, or may in the future, be classified as a Responsible Reporting Entity.*



---

## **Self Insurance & Insurance**

*If there's something strange in your book of claims..who you gonna call? MYTH Busters!*

*If there's something weird and it don't look good..who you gonna call? MYTH Busters!*

Join SAWCA's "myth busting" duo of Preston Williams (MS) and Steve Novak (Trean Corp) as they focus their SI proton guns on the strange and weird of the self-insurance world. A lively discussion on the hottest & most troublesome issues will include a presentation "Self Insurance, Where are we?, Really? & Where are we going?" ... a look at the truths & myths about groups and individual self insurers. We finish by comparing common issues & approaches, plus creation of a regulator's wish list.

*Don't get slimed...Join the Myth Busters!*

## Wednesday Afternoon: 2pm - 5pm

*Tired of seeing your dollars go down the drain of high medical costs & feeling like there is nothing you can do to stop or slow it down? The [Adjudicator's Roundtable](#) is here to help!*



*Join Judge Deneise Lott as she welcomes Adjudicators from around the nation to plug the drain...*

*Topics will include...*

- Can the physician have ex parte communication with counsel, the nurse case manager, human resources personnel? Does the timing of or reason for the contact make a difference?*
- How can the parties and the agency best secure a final medical report from a physician without delay or unnecessary expense?*
- How do other states handle the precertification, peer review and utilization review gauntlet? Do these measures have to be exhausted before a party can petition a judge to order medical treatment?*

## *Management Information Systems - aka MIS*

*Committee Chair Larry White (Louisiana) hosts a presentation & discussion of NCCI's Proof of Coverage system and tools available for Workers' Compensation compliance presented by Linda Presutti of NCCI.*



*A roundtable discussion of e-filing of documents by numerous jurisdictions will take place. We will explore the "how to" along with the successes and failures of various e-filing applications.*

*Linda Presutti*

# 2010 All Committee Conference

The Greenbrier / White Sulphur Springs, WV / November 8-11, 2010

Proudly Sponsored By Safety National

The ACC Represents An Opportunity For State Regulators From 19 Jurisdictions Across The South & Industry Professionals Across The Nation To Discuss The Most Important Issues Facing Workers' Compensation.

Plan To Attend Today!

Convention Registration: \$350 / Spouse-Companion Registration: \$100 / Hotel Accommodations: \$199

**For Room Reservations Call The Greenbrier at: 800-453-4858**

For Convention Information Visit [www.sawca.com](http://www.sawca.com) / call Gary Davis - (859) 219-0194

## Our Attendees Include:

Chief Regulators & Legislators / Insurance Executives  
Self-Insured & Insured Employers / TPAs  
SI Group Funds/State Guaranty Associations  
IT & EDI Professionals / Medicare Compliance Firms  
ALJs / Defense & Plaintiff Attorneys  
Health Professionals / Claims Adjusters  
Occupational Health Nurses / Pharmacy Management  
Surveillance & Investigation Professionals



**The Only One Missing Is You...Join Us This November**

***It's Not Too Late!  
Reserve Your Room  
Today!***

at

***The Greenbrier!***

## Attendee & Companion Registration

Complete and return this form for each attendee. Make checks payable to SAWCA and mail to: SAWCA, PO Box 910373, Lexington, KY 40591 / Fax: 859-219-0170 / Online at: [www.sawca.com](http://www.sawca.com).

Convention Attendee: \_\_\_\_\_

(Print or Type Your Name As You Wish It To Appear On Your Name Tag)

Business / Company Name: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Spouse/Companion Registration: \_\_\_\_\_

(Print or Type Your Name As You Wish It To Appear On Your Name Tag)

Summary: Attendee Convention Registration - \$350 \_\_\_\_\_

Companion Registration - \$100 \_\_\_\_\_

Total Registration Fees \_\_\_\_\_