



Beau Rivage
 RESORT & CASINO • BILOXI



63rd Annual
 SAWCA Convention
 July 25 – 29, 2011
 Biloxi, Mississippi



*Meeting Challenges
 Through Innovation*

SAWCA 2011
Convention Registration



Proudly
 Sponsored
 By



Beau Rivage

RESORT & CASINO BILOXI

875 Beach Boulevard
Biloxi, Mississippi 39530



The 63rd Annual SAWCA Convention Represents A Unique Opportunity For State Regulators From Across The South & Industry Professionals From Across The Nation To Discuss The Critical Issues Facing Workers' Compensation. Join Us At The Beau!



**Convention Room Rates
Begin At \$149**

Call (888) 383-7037 By June 24th
\$5 Daily Resort Fee / 48 Hr Cancellation Policy

Directions & Transportation:

Beau Rivage is conveniently located on the Gulf Coast in Biloxi, Mississippi, approximately an hour drive from New Orleans to the west and Mobile, Alabama, to the east. In addition to being easily accessible by land, daily airline service is also available via the Gulfport/Biloxi International Airport located only 15 minutes from Beau Rivage.



Gulf Coast Transportation provides shuttle service between Beau Rivage and the Gulfport/Biloxi International Airport seven days a week. For departure times from the airport, special reservations, rates or other information, call Gulf Coast Transportation at 228-255-7224 or 800-366-8115.

Meeting Challenges Through Innovation

Wednesday Keynote Speaker

Gulfport, Mississippi Mayor

George Schloegel

Join Mayor Schloegel as he shares with us how he uses innovation to meet the challenges facing his city and state. Whether balancing the budget and securing a strong bond rating for Gulfport or shaping the future growth of Mississippi's coast through the strategic restoration of the Port of Gulfport Mayor Schloegel is innovation in action.



Thursday Special Guest Speaker



Makers Mark President, Bill Samuels, Jr., epitomizes innovation in an industry steeped in tradition. Maker's Mark®, the world's oldest operating bourbon distillery and a National Historic Landmark is known for its special recipe, signature label, unique marketing strategy and trademark red wax.

Join us Thursday morning for a journey through the history of bourbon making with a glance into the future to discover how innovation met the challenges of the past and provides the foundation for the future.



Friday Special Presentation

Distracted Driving

...Takes many forms including texting/talking on cell phones, eating & drinking, applying make-up, adjusting temperature & entertainment controls, entering GPS data, and many more. Join us Friday morning as we explore the bad habits of those “other drivers” & the simple things we can do to



reduce injuries and save lives... possibly our own.



Regulators Roundtable: *Back by popular demand on Tuesday afternoon & open to all attendees... Chris Broadwater (Former Director of LA Work Comp) moderates this “workers’ comp open forum” as the states’ top regulators discuss their biggest issues!*

Tips From The “Pros” *On Wednesday morning SAWCA focuses on “Workers’ Compensation Best Practices” of Large Self-Insured Employers. Join a distinguished panel from some of the largest self-insured employers as they share challenges & issues facing employers today. Don’t miss a chance to learn from the pros.*

Back To The Future

Thursday morning we take a trip down memory lane with some of the most influential and successful workers’ compensation administrators in the nation. Allyn Tatum, Tyson Foods & former Arkansas Commissioner leads a distinguished panel of former State Officials as they discuss various aspects of running a state workers’ compensation system & share insights learned.

SAWCA Committees

2011

Wednesday Afternoon

Self-Insurance/Insurance: Preston Williams (MS) & Steve Novak (Tren) lead “In the Weeds” discussions on the benefits & challenges of self-insurance, warning signs of a SIG default, a state-by-state roundtable update, & market-place prognostications from the “Wizard of Work Comp”.

Adjudication Committee: **Judicial “Show & Tell”**
Does lively banter in a roundtable setting sound like just the antidote to those two hours after lunch when it’s too hot to go outside anyway? Then join Deneise Lott (MS) & cool off while finding out what’s hot in other jurisdictions. From the consolidation of hearing locations to the launch of innovative docket management systems or the initiation of virtual hearings, you’ll discover what new workplace product, procedure or protocol is putting the spring in the steps of adjudicators across the South!

Medical Rehabilitation: Medical costs are rising & so are the number of many surgical procedures...how many are too many, are they necessary, how effective are the practice guidelines related to the spine? Find out the answers to these questions & many more when Lucretia Johnson (KY) & Betty Reid (FL) welcome neurosurgeon Dr. Thomas J. Morrison. (Peachtree Neurosurgery /GA)

Administration & Procedures: Join Melodie Belcher (GA) and a panel of current State Administrators sharing how innovation helps them juggle an increasing workload with diminishing resources when “Doing More With Less” takes center stage. Panel members include Dwight Lovan (KY), Richard Thompson (GA), & David Langham (FL). (Note of warning...they may take up a collection.)

Thursday Afternoon

Management of Information Systems: Larry White (LA) follows last November’s meeting with more in-depth discussions focused on E-filing & EDI processing. Presentations & round table discussions of these critical topics result in a “Must Attend” session for those states already using these technologies or moving toward them. **Bring your “E” questions to MIS!**

Claims Administration: Kathy Oliver (GA) & Tom Glasson (AIG/Chartis) welcome Thomas Thornton (Carr Allison) to discuss the future of MSAs. Update your understanding regarding federal requirements & their expected impact on reporting, claims handling, potential cost increases, & classification of RREs. A full roundtable discussion completes the day!

program at a glance

Monday July 25, 2011

Registration	Noon - 5:00 p.m.	Registration Desk
Executive Committee Meeting	2:00 p.m. - 5:00 p.m.	Azalea C-D
Executive Committee Dinner	7:00 p.m. - 9:00 p.m.	Mary Mahoney's

Tuesday July 26, 2011

Registration	8:00 a.m. - 5:00 p.m.	Registration Desk
Exhibit Setup	2:00 p.m. - 6:00 p.m.	Magnolia E - H
Regulators Roundtable (Open To All)	2:00 p.m. - 5:00 p.m.	Camellia A
New Member Reception	6:00 p.m. - 6:45 p.m.	Magnolia E - H
President's Reception	6:30 p.m. - 8:00 p.m.	Azalea Ballroom

Wednesday July 27, 2011

Continental Breakfast	7:30 a.m. - 8:30 a.m.	Magnolia E - H
Exhibit Hall	7:30 a.m. - 5:00 p.m.	Magnolia E - H
Registration	8:00 a.m. - 5:00 p.m.	Registration Desk
Welcome & Opening Ceremony	8:30 a.m. - 8:45 a.m.	Camellia B

Honorable Karl R. Aumann, Chairman of the Maryland WCC & SAWCA President

<u>General Session 1:</u>	8:45 a.m. - 10:00 a.m.	Camellia B
Keynote Speaker:	Mayor George Schloegel, Gulfport, Mississippi	

Committee Preview & ISO iPad Draw	10:00 a.m. - 10:15 a.m.	
Mid-Morning Break	10:15 a.m. - 10:30 a.m.	Magnolia E - H

Sponsored By: Concentra, Inc.

<u>General Session 2 :</u>	10:30 a.m. - Noon	Camellia B
Exhibitor Profiles 1 & 2		
Special Guest Panel:	"Best Practices of Self-Insured Employers"	

Risk Managers from Wal-Mart, Publix, Nissan & PARSEC discuss & share the challenges associated with managing a large self-insured program.

Convention Lunch - All Attendees	Noon - 1:30 p.m.	Magnolia C
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Sponsored By: SUNZ Insurance Company

Committee Meetings	1:30 p.m. - 3:30 p.m.	
<i>Self-Insurance / Insurance - Azalea A</i>	<i>Adjudication - Azalea B</i>	
<i>Medical Rehabilitation - Azalea C</i>		

Afternoon Break	3:30 p.m.	Magnolia E - H
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Sponsored By: Trean Corp.

"Mississippi Night At The Museum" Reception 6:30 p.m. - 9:00 p.m.
Ocean Springs Community Center / Walter Anderson Museum of Art

Sponsored By: *MS Workers' Compensation Commission*
MS Workers' Compensation Educational Assoc.

Transportation: Buses Depart From Beau Rivage
Bus Garage Beginning at 6:15 p.m.





Thursday July 28, 2011

Continental Breakfast	7:30 a.m. - 8:30 a.m.	Magnolia E - H
Exhibits	7:30 a.m. - 5:00 p.m.	Magnolia E - H
Registration	8:00 a.m. - 5:00 p.m.	Registration Desk
General Session 3:	8:30 a.m. - 8:45 a.m.	Camellia B
Welcome & General Announcements		
Exhibitor Profiles 3 & 4		
Special Guest Speaker	8:45 a.m. - 10:00 a.m.	
<i>Bill Samuels, Jr., Chairman Emeritus</i>	<i>Makers Mark</i>	
Mid-Morning Break	10:15 a.m. - 10:30 a.m.	Magnolia E - H
<i>Sponsored By: Concentra, Inc.</i>		
General Session 4:	10:30 a.m. - Noon	Camellia B
Committee Announcements		
Exhibitor Profiles 5 & 6		
Special Guest Panel: "What I Wish I Had Known / What I Was Surprised To Learn / What I Liked Best" - Comments & Reflections of Past State Commissioners		
<i>Moderator: Allyn Tatum, Tyson Foods, Past SAWCA President & former Arkansas Commissioner leads a distinguished panel of former State Officials as they discuss various aspects of leading a state workers' comp system & share insights learned.</i>		
Industry Showcase :	HCL America 12:15 p.m. - 1:30 p.m.	Camellia A

Lunch On Your Own

Committee Meetings	1:30 p.m. - 3:30 p.m.	
<i>Administration & Procedures - Magnolia D</i>	<i>MIS - Magnolia B</i>	
<i>Claims Administration - Camellia B</i>		
Afternoon Break	3:30pm	Magnolia E - H
<i>Sponsored By: Trean Corp.</i>		

"Louisiana Cajun Delight - Networking Dinner" 7 p.m. - 11 p.m. Pavilion

Friday July 29, 2011

Exhibits	8:00 a.m. - 11:00 a.m.	Magnolia E - H
Friday "Farewell" Grits Breakfast	8:00 a.m. - 9:00 a.m.	Magnolia E - H
<i>Sponsored by ISO</i>		
General Session 5:	9:00 a.m. - 11:00 a.m.	Camellia B
Special Presentation: Nancy Bendickson, Aon Risk Solutions		
"Focus on Distracted Driving- Managing Occupational Driving Distractions"		

2011 All Committee Conference Preview / Prize Giveaways / ISO iPad Draw

Exhibitor Expo

2011

Our Attendees Are:

- ▶ Chief Regulators & Legislators
- ▶ Insurance Executives
- ▶ Third-Party Administrators
- ▶ Self-Insured & Insured Employers
- ▶ Self-Insured Group Funds
- ▶ State Guaranty Associations
- ▶ IT & EDI Professionals
- ▶ Medicare Compliance Firms
- ▶ Administrative Law Judges
- ▶ Defense & Plaintiff Attorneys
- ▶ Health & Safety Professionals
- ▶ Case Managers & Claims Adjusters
- ▶ Occupational Health Nurses
- ▶ Pharmacy Management Companies
- ▶ Surveillance & Investigation Professionals



*Many Events
Held In
Exhibit Hall
Secure Your
Booth Today!*



63rd Annual SAWCA Convention

Exhibitor Registration Form

Beau Rivage Biloxi, MS July 25-29, 2011

Space Is Limited / Reserve Your Booth Today

Booth Fee: \$1,250 / Payment Due With Registration Form / Checks Payable To: SAWCA

Mail Payment & Form To: P.O. Box 910373, Lexington KY 40591 or Fax 859-219-0170

Online Credit Card Payment Available at: <http://store.sawca.com>

Booth Setup: Tue July 26, 2011 10AM-5 PM / Tear-down: Fri July 29, 2011 11AM

Exhibit Hrs: Tue: 6-6:45 PM / Wed: 7:30AM - 5PM / Thurs 7:30AM - 5PM / Fri 8 -11 AM

For additional information call (859) 219-0194 or email: gary.davis@sawca.com

REGISTRATION FEE OF \$1,250 INCLUDES: Booth min. 8' back drape /3' side drape, 6' skirted table & 2 chairs, 1 convention registration, admission to all social events, pre & post general session recognition, website listing, admission to general sessions / committee meetings.

Company Name: _____

First Exhibitor Convention Registration (Included in Cost of Booth):

Name: _____ Title: _____

E-Mail Address: _____

Address: _____

City: _____ State: _____ Zip: _____

Telephone: (_____) _____ Fax: (_____) _____

Second Exhibitor Registration Fee - \$500 Name: _____

Title: _____ Email: _____

Address: _____ City _____ St. _____ Zip _____

Third Exhibitor Registration Fee - \$350 Name: _____

Title: _____ Email: _____

Address: _____ City _____ St. _____ Zip _____

Exhibitor Insurance/Hold Harmless Clause: Exhibitor assumes entire responsibility and hereby agrees to protect, indemnify, defend, save and hold harmless the Southern Association of Workers' Compensation Administrators (SAWCA), its officers, members, employees and agents, BG Consulting LLC and its employees and agents, and the Beau Rivage Resort & Casino against all claims, losses and damages to persons or property, governmental charges or fines and attorney fees arising out of or caused by exhibitors' installation, removal, maintenance, occupancy or use of the exhibition premises or part thereof, excluding any such liability caused by the sole negligence or concurrent comparative negligence of the Beau Rivage Resort & Casino and its employees and agents, BG Consulting LLC and its employees and agents, as well as SAWCA, its officers, members, employees and agents.

In addition, exhibitor acknowledges that Beau Rivage, BG Consulting LLC & SAWCA do not maintain insurance covering exhibitor's property or potential liabilities and that it is the sole responsibility of the exhibitor to obtain business interruption insurance, property damage insurance and liability insurance covering such losses by exhibitor. Exhibitor shall obtain and keep in force during the term of the installation and use of the exhibit premises, policies of comprehensive general liability insurance and contractual liability insurance insuring and specifically referring to contractual liability set forth in the foregoing paragraphs hereof, in an amount not less than \$1,000,000 combined single limit for personal injury and property damage. The Beau Rivage, BG Consulting LLC & SAWCA shall be included in policies as additionally named insureds for this convention only.

Looking For Maximum Exposure ***Exclusive Events ...*** ***Company Recognition ...*** ***True & Lasting Value ...*** ***Reserve Your Event Sponsorship***

“Convention” Presenting Sponsor - [*Safety National*](#)

- *Inclusion in all marketing material*
- *Recognition at all events*
- *4 Invitations to The Executive Committee Reception & Dinner*
- *4 Convention Registrations & 4 Companion Registrations*

“Cajun Party” - Networking Dinner - \$20,000

- *Inclusion in all marketing material*
- *Event Signage, Recognition, Exhibit Booth and More*
- *4 Invitations to The Executive Committee Reception & Dinner*
- *4 Convention Registrations & 4 Companion Registrations*

President’s Reception - \$17,000

- *Inclusion in all marketing material*
- *Event Signage, Recognition, Exhibit Booth and More*
- *3 Invitations to The Executive Committee Reception & Dinner*
- *3 Convention Registrations & 3 Companion Registrations*

Convention Luncheon - [*SUNZ Insurance Co.*](#)

- *Inclusion in all marketing material*
- *Complimentary Exhibit Booth, Event Signage, Recognition & More*
- *2 Invitations to The Executive Committee Reception & Dinner*
- *2 Convention Registrations & 2 Companion Registrations*

Executive Committee Dinner - [*NCCI Holdings*](#)

- *Inclusion in all marketing material*
- *Event Signage, Recognition & More*
- *2 Convention Registrations & 2 Companion Registration*

AV General Session Booth - \$6,000

- *Inclusion in all marketing material*
- *Event Signage, Recognition, Exhibit Booth and More*
- *2 Invitations to The Executive Committee Reception & Dinner*
- *2 Convention Registrations & 2 Companion Registrations*

Morning Breaks - [*Concentra, Inc*](#)

- *Inclusion in all marketing material*
- *Event Signage, Recognition & More*
- *1 Invitation to The Ex. Committee Reception & Dinner*
- *1 Convention Registration & 1 Spouse/Companion Registration*

Afternoon Breaks - [*Trean Corp*](#)

- *Inclusion in all marketing material*
- *Event Signage, Recognition & More*
- *1 Invitation to The Executive Committee Reception & Dinner*
- *1 Convention Registration & 1 Spouse/Companion Registration*

Sponsor SAWCA

2011

Continental Breakfast - \$3,500

- Inclusion in all marketing material
- Event Signage, Recognition & More
- 2 Invitations to The Executive Committee Reception & Dinner
- 1 Convention Registration & 1 Spouse/Companion Registration

Welcome Gift - *MASI - MS Association of Self-Insurers*

- Attendees Receive A "Delicious" Welcome In Your Name
- Inclusion in all marketing material
- Event Signage, Recognition & More
- 1 Invitation to The Executive Committee Reception & Dinner
- 1 Convention Registration & 1 Spouse/Companion Registration

Internet Cafe - \$6,000

- Provide Internet Access For Attendees Via 3 Laptops
- Exhibit Booth / Inclusion in all marketing material
- Event Signage, Recognition & Laptop "Give-A-Way" on Friday!
- 2 Invitations to The Executive Committee Reception & Dinner
- 2 Convention Registrations & 2 Spouse/Companion Registrations

Flash Drives - \$5,000

- 1G Flash Drive To All Attendees-Convention / Sponsor Info & Logo
- Exhibit Booth / Inclusion in all marketing material
- 2 Invitations to The Executive Committee Reception & Dinner
- 2 Convention Registrations & 2 Spouse/Companion Registrations

Friday "Farewell" *Grits* Breakfast - *ISO*

- Inclusion in all marketing material
- Event Signage, Recognition & Apple iPADS "Give-A-Way"
- 2 Invitations to The Executive Committee Reception & Dinner
- 1 Convention Registration & 1 Spouse/Companion Registration

"SAWCA Supporters" Showcase Their Company With Sponsorships of Silver / Gold / & Platinum

Silver...\$ 250...Gen. Session PPT Slide, Name In Program & In Flash Drive

Gold...\$ 500 ... "Silver" plus Invitation to Executive Committee Dinner

Platinum...\$1,000... "Gold" plus 1 Convention Registration

**Industry Showcases Provide An Exclusive Opportunity To Demonstrate
Your Product/Service. Thursday Noon or 5PM... Reserve Your Time Now!
For Information Contact Gary Davis @ 859-219-0194 or gary.davis@sawca.com**



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Beau Rivage Resort & Casino

Proudly Sponsored By Safety National

The Annual Convention Represents An Opportunity For State Regulators From 19 Jurisdictions Across The South & Industry Professionals From Across The Nation To Discuss The Hottest Issues Facing Workers' Compensation.

Make Reservations To Attend Today!

Member Registration: \$650 / Non-Member Registration: \$800

Multi-Attendee Discount: First 3 Attendees = full price / 4th or more = 50%

Spouse/Companion Registration: \$100 / Hotel Accommodations: \$149

For Room Reservations Call the Beau Rivage (888) 383-7037 prior to 6/24/2011

For More Information Visit www.sawca.com / call Gary Davis (859) 219-0194

Attendee & Spouse/Companion Registration

Complete and return this form for each attendee. Make checks payable to SAWCA and mail to: SAWCA, PO Box 910373, Lexington, KY 40591 / Fax: 859-219-0170 / Online at: www.sawca.com.

Convention Attendee: _____

(Print or Type Your Name As You Wish It To Appear On Your Name Tag)

Business / Company Name: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Spouse / Companion Registration: _____

(Print or Type Your Name As You Wish It To Appear On Your Name Tag)

Summary: Attendee Convention Registration - \$650 / \$800 _____

Companion Registration - \$100 _____

Multi-Attendee Registration "4th or More" \$325 _____

Total Registration Fees..... _____